

Contractor Name	Open Text, Inc.
Contract Number	PM67987
Date	

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Item Number	Product Name	Product Description	Product Category	Manufacturer Part Number (SKU)	Bundled Part Number? Yes / No	Unit of Measure	Units Per Unit of Measure	List Price	Minimum NYS Discount / Category Discount	Actual NYS Discount	Net NYS Contract Price
1	Training Services	1 day of private class training, up to 12 students (instructor travel expenses additional if on-site)	Training	100004073-priv1	N/A	Each	1	4,500.00	14.36%	14.36%	3,853.80
2	Training Services	1 day of training consulting (for training needs assessment, customer curriculum development, etc)	Training	1000040073-cons1	N/A	Each	1	2,200.00	14.36%	14.36%	1,884.08
3	Training Services	1 day for 1 student in a public class	Training	1000040073-pub1	N/A	Each	1	895.00	14.36%	14.36%	766.48
4	Professional Services-L1	Hourly Rate - Level 1	Professional Services	1000013606	N/A	Each	1	212.50	0.00%	0.00%	212.50
5	Professional Services-L2	Hourly Rate - Level 2	Professional Services	1000013607	N/A	Each	1	250.00	0.00%	0.00%	250.00
6	Professional Services-L3	Hourly Rate - Level 3	Professional Services	1000013608	N/A	Each	1	275.00	0.00%	0.00%	275.00
7	Professional Services-L4	Hourly Rate - Level 4	Professional Services	1000013609	N/A	Each	1	300.00	0.00%	0.00%	300.00